

**Dunarea de Jos University of Galati**  
**Faculty of Economics and Business Administration**

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units	
Marketing	BA	Marketing	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	5	
					Applied Mathematics for Economics		5	
					Informatics		6	
					Accounting		6	
				I,II	Foreign Language A I, II		2+2	
				I,II	Physical Training I, II		2+2	
				II	Economics II (Macroeconomics)		4	
					Finance		6	
					Statistics		6	
					Financial Accounting		5	
				I	European Economics		5	
				I	Humanities and Social Sciences Discipline/Geography		4	
I,II	Foreign Language B I, II	FA	2+2					
I	Office Support	FA	2					
Marketing	BA	Marketing	2 <sup>nd</sup> Year 2019-2020	I	Marketing	OB	5	
					Business Statistics		4	
					Management		5	
					Commercial Management		4	
					Marketing Information Systems		5	
					Business Law		3	
				II	Services Marketing		5	
					Pricing Policies		5	
					Applied Marketing Programs		4	
					Consumer's Behaviour		4	
					Marketing Research		4	
					Internship		3	
				I	Sales Techniques		OP	4
					Marketing for Small Enterprises			4
				II	Sales Management		5	
					Agro-Food Marketing			
I,II	Academic Ethics and Integrity	FA	2+2					
I	Foreign Language B III, IV		3					
II	Modern Communication Means	FA	3					
II	Databases	FA	4					
Marketing	BA	Marketing	3 <sup>rd</sup> Year 2020-2021	I	Strategic Marketing	OB	6	
					Promotion Techniques		6	
					Public Relations		4	
					Direct Marketing		5	
					Economic-Financial Analysis		4	
				II	International Marketing		6	
					Tourism Marketing		5	
					Information Analysis Using SPSS		5	
					Business to Business Marketing		4	
					Marketing Projects		3	
II	Research for drafting the graduation thesis	2						

\*OB= Obligatory Discipline, \*OP= Optional Discipline,  
\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units	
				I	Socio-Political Marketing	OP	5	
					Election Campaign Marketing			
				II	Consumer Protection		5	
					Logistics of Goods			
				I	Foreign Language B V	FA	2	
I	Intellectual Property Elements Applied in Economics	3						
Management	BA	Management	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	5	
					Applied Mathematics for Economics		5	
					Informatics		6	
					Accounting		6	
				I,II	Foreign Language A I, II		2+2	
				I,II	Physical Training I, II		2+2	
				II	Finance		6	
					Economics II (Macroeconomics)		4	
					Statistics		6	
					Financial Accounting		5	
				I	European Economics		5	
					Humanities and Social Sciences Disciplines/Geography		4	
				I,II	Foreign Language B I, II		FA	2+2
I	Office Support	2						
Management	BA	Management	2 <sup>nd</sup> Year 2019-2020	I	Marketing	OB	5	
					Business Statistics		4	
					Management		6	
					Company Finance		5	
					Currency and Credit		4	
					Business Law		2	
				II	Human Resources Management		5	
					Production Management		5	
					Supply and Sales Management		5	
					Services Management		3	
					Managerial Informatics		5	
				I	Internship		3	
					Career Planning		OP	4
					Organizational Behaviour			
				Project Management				
				II	Enterprise Economics		4	
					Academic Ethics and Integrity			
I,II	Foreign Language B III, IV	FA	2+2					
I	Modern Communication Means		3					
II	Databases		4					
Management	BA	Management	3 <sup>rd</sup> Year 2020-2021	I	Compared Management	OB	5	
					Management Simulation and Projects		5	
					Strategic Management		5	
					Economic-Financial Analysis		5	
				II	Tourism Management		5	
					Client Relationship Management		5	
					Communication and Public Relations		5	

\*OB= Obligatory Discipline, \*OP= Optional Discipline,  
\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units				
					Management of SMEs		4				
					Information Analysis Using SPSS		4				
					Operational Management		5				
					Research for drafting the graduation thesis		2				
				I				Financial-Banking Management	OP	5	
								Audit			
				II				Innovation Management		5	
								Quality Management			
				I				Foreign Language B V	FA	2	
				I				Intellectual Property Elements Applied in Economics		3	
I				Enterprise Marketing	3						
Cybernetics, Statistics and Economic Informatics	BA	Economic Informatics	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	6				
					Applied Mathematics for Economics		6				
					Informatics		6				
					Accounting		5				
					Office Support		3				
				I,II					Foreign Language A I, II	2+2	
				II					Physical TrainingI	2	
									Economics II (Macroeconomics)	5	
									Databases	5	
									Finance	5	
									Statistics	6	
				I					Humanities and Social Sciences Discipline/Geography	2	
				I,II					Foreign Language B I, II	FA	2+2
Cybernetics, Statistics and Economic Informatics	BA	Economic Informatics	2 <sup>nd</sup> Year 2019-2020	I	Object-Oriented Programming	OB	5				
					Business Statistics		5				
					Management		6				
					Operating Systems		5				
					Business Law		4				
				II					Physical TrainingII	2	
									Algorithms and data structures	8	
									Database Management Systems (Oracle)	6	
									Website Development	6	
									Internship	3	
				I					Management Information Systems	OP	5
									Information Systems Analysis		
				II					Computer Networks		5
Internet Graphics and Programming											
I,II				Academic Ethics and Integrity							
I,II				Physical TrainingIII	FA	1+1					
I,II				Foreign LanguageB III, IV		2+2					
Cybernetics, Statistics and Economic Informatics	BA	Economic Informatics	3 <sup>rd</sup> Year 2020-2021	I	Basics of Operational Research	OB	5				
					Programming Languages for Databases		7				
					E-Business		7				
					Marketing		6				
				II					Econometrics	4	

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units	
					Software Packages		4	
					Multimedia		5	
					Basics of Economic Cybernetics		5	
					Decision Assistance Information Systems		5	
					Drafting the graduation thesis		2	
				I	Programming Techniques for Distributed Systems	OP	5	
					Cloud Architecture			
				II	Enterprise Resource Planning		5	
					ABAP Programming			
				I	Foreign Language B V	FA	3	
II	Management of Information Projects	2						
Finance	BA	Finance and Banking	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	5	
					Applied Mathematics for Economics		5	
					Informatics		6	
					Accounting		6	
				I,II	Foreign Language A I, II			2+2
				I,II	Physical Training I, II			2+2
				II	Economics II (Macroeconomics)		4	
					Finance		6	
					Statistics		6	
					Financial Accounting		5	
					European Economics		5	
				I	Humanities and Social Sciences Disciplines/Geography			4
I,II	Foreign Language B I, II	FA	2+2					
I	Office Support		2					
Finance	BA	Finance and Banking	2 <sup>nd</sup> Year 2019-2020	I	Marketing	OB	5	
					Company Finance		5	
					Management		5	
					Currency and Credit		4	
					Business Statistics		4	
					Business Law		3	
				II	Operations of Credit Institutions		5	
					Capital Markets		4	
					Banking Products and Services		4	
					Company Financial Administration		5	
					Public Finance		5	
					Internship		3	
				I	International Financial-Banking Institutions		OP	4
					Stock-Market Transactions			
				II	Management Accounting			4
					Financial Audit			
					Academic Ethics and Integrity			
I,II	Foreign Language B III, IV	FA	2+2					
I	Financial-Banking Advertising		3					
II	Databases		4					
Finance	BA	Finance and Banking	3 <sup>rd</sup> Year 2020-	I	International Corporate Finance	OB	5	
					Insurance and Reinsurance		5	
					Economic-Financial Analysis		5	

\*OB= Obligatory Discipline, \*OP= Optional Discipline,  
\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units
			2021	II	Budget and Public Treasury		5
					Investment		5
					Taxation		5
					Monetary-Financial Information Systems		4
					Shaping the Monetary-Financial Decision		4
					Company Assessment		5
					Communication and Public Relations		5
					Methodology for preparing the graduation thesis		2
				I	International Finance	OP	5
					Management Control		5
				II	Banking Management		5
					Financial Management of Public Institutions		5
				I	Foreign Language B, V	FA	2
I	Company Restructuring, Insolvency and Liquidation	3					
Business Administration	BA	Economics of Commerce, Tourism and Services	1 <sup>st</sup> Year 2018-2019	I	Economic I (Microeconomics)	OB	5
					Applied Mathematics for Economics		5
					Informatics		5
					Accounting		5
					Foreign Language		4
				I,II	Physical Training I, II		2+2
				II	Economics II (Macroeconomics)		4
					Finance		6
					Statistics		6
					European Economics		6
					Business Communication		4
				I	Second Foreign Language		2
				I	Humanities and Social Sciences Discipline/Geography		4
I,II	Foreign Language B I, II	FA	2+2				
II	Financial Accounting		2				
Business Administration	BA	Economics of Commerce, Tourism and Services	2 <sup>nd</sup> Year 2019-2020	I	Marketing	OB	5
					Management		5
					Business Statistics		4
					Commercial Economics		4
					Taxation		4
					Business Law		4
				II	Enterprise Economics		5
					Ecology and Environment Protection		5
					International Trade		3
					Hotel and Restaurant Technology		5
					Tourism Economics		4
				I	Internship		3
				I	International Services		OP
Services Economics	4						
II	European Business Environment		5				
	Information Systems and Applications for Business Administration		5				
I,II	Academic Ethics and Integrity	FA	2+2				
I,II	Foreign Language B III, IV		2+2				

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units	
Business Administration	BA	Economics of Commerce, Tourism and Services	3 <sup>rd</sup> Year 2020-2021	I	Business Investment Strategies	OB	4	
					International Transport		4	
					Tourism Operations Technique		5	
					Economic-Financial Analysis		4	
					Food Products and Consumer Security		4	
					Commercial Techniques		4	
				II	Management of Services Enterprise		5	
					Business Negotiation Technique		5	
					Ecotourism and agro-tourism		5	
					Entrepreneurship of Services		5	
					Economic Projects		3	
				II	Methodology for preparing the graduation thesis		2	
				I	Public Services and Utilities		OP	5
					Touristic Resources and Destinations			5
II	Logistics and Distribution of Goods	5						
	Non-Food Goods and User Security	5						
I	Foreign Language B V	FA	2					
Economics	BA	Agro-Food Economics	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	6	
					Applied Mathematics for Economics		6	
					Informatics		4	
					Accounting		6	
				I,II	Foreign Language A I, II		2+2	
				I,II	Physical Training I, II		2+2	
				II	Economics II (Macroeconomics)		6	
					Finance		6	
					Statistics		5	
					European Economics		4	
				I	Business Communication		5	
					Humanities and Social Sciences Discipline/Geography		4	
I,II	Foreign Language C I, II	FA	2+2					
II	Financial Accounting	2						
Economics	BA	Agro-Food Economics	2 <sup>nd</sup> Year 2019-2020	I	Marketing	OB	6	
					Management		6	
					Business Statistics		4	
					Enterprise Economics and Management		4	
					Business Communication in English		2	
					Business Law		3	
				II	Enterprise Economics		5	
					Management of Agricultural Holdings		5	
					Economics and Politics of Agriculture		4	
					Compared Agro-Phyto Techniques		4	
					Food Products and Consumer Security		5	
				Internship	3			
				I	Agro-Food Chains		OP	5
					Ecological Policies			5
				II	Management Accounting			5
					Processing and Quality of Agricultural Products			4
II	Compared Horticultural Systems	4						

\*OB= Obligatory Discipline, \*OP= Optional Discipline,  
\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units	
					Academic Ethics and Integrity			
				I,II	Foreign Language C III, IV	FA	2+2	
Economics	BA	Agro-Food Economics	3 <sup>rd</sup> Year 2020-2021	I	Shaping the Agro-Food Processes	OB	4	
					Environmental Economics		4	
					Economic-Financial Analysis		6	
					Agricultural Insurance and Financing		4	
					Agro-Tourism		3	
					Non-Food Goods and Consumer Security		4	
				II	Contemporary Economic Doctrines		5	
					Agro-Marketing		5	
					Ecotourism and Agro-Tourism		5	
					Common Agricultural Policy		5	
					Economic Projects in the Agro-Food Field		3	
					Methodology for preparing the graduation thesis		2	
				I	Complex Development of Rural Area		OP	5
					Managerial Communication and Organizational Behaviour			
				II	Management Information Systems		OP	5
Logistics of Agro-Food Enterprises								
				I	Regional and Rural Development			
				I	Foreign Language C V	FA	2	
Accounting	BA	Accounting and Management Informatics	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	5	
					Applied Mathematics for Economics		5	
					Informatics		6	
					Accounting		6	
				I,II	Foreign Language A I, II			2+2
				I,II	Physical Training I, II			2+2
				II	Finance		6	
					Economics II (Macroeconomics)		4	
					Statistics		6	
					Financial Accounting		5	
					European Economics			5
I	Humanities and Social Sciences Disciplines/Geography		4					
I,II	Foreign Language B I, II	FA	2+2					
I	Office Support		2					
Accounting	BA	Accounting and Management Informatics	2 <sup>nd</sup> Year 2019-2020	I	Marketing	OB	5	
					Business Statistics		4	
					Management		5	
					Company Finance		4	
					Accounting and Tax Management		5	
					Business Law		3	
				II	Management Information Systems		5	
					Accounting of Public Institutions		5	
					Financial Markets		4	
					Financial Control		4	
					Advanced Accounting		4	
					Internship			3
I	Monetary Economics	OP	4					

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units	
				II	Databases		5	
					Financial Management			
					International Finance			
					Business Management			
					Taxation			
				Academic Ethics and Integrity	FA	3+3		
				Foreign Language B III, IV		3		
Accounting	BA	Accounting and Management Informatics	3 <sup>rd</sup> Year 2020-2021	I	Accounting of Credit Institutions	OB	5	
					Management Accounting		5	
					Internal Audit		4	
					Economic-Financial Analysis		4	
					Financial Systems and Reporting		5	
					Financial-Accounting Information Products		3	
				II	Consolidated Accounting		5	
					Management Control		4	
					Decision Assistance Information Systems		5	
					Financial Audit		5	
					Accounting Expertise and Tax Consultancy		4	
				I	Preparing the graduation project		2	
					Accounting Policies and Options		OP	4
					International Accounting			
				Pricing and Competition				
II	Computer Programming	OP	5					
	Company Assessment							
I	Introduction into Research	FA	3					
Economics and International Affairs	BA	International Affairs	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	5	
					Applied Mathematics for Economics		5	
					Informatics		5	
					Accounting		6	
					Foreign Language A		3	
				I,II	Physical Training I, II		2+2	
					II		Economics II (Macroeconomics)	4
				Finance			6	
				Statistics			6	
				European Economics			6	
				Business Communication			4	
				I	Second Foreign Language		2	
					Humanities and Social Sciences Disciplines/Geography		4	
Foreign Language C	FA	2						
Office Support		2						
Economics and International Affairs	BA	International Affairs	2 <sup>nd</sup> Year 2019-2020	I	Business Statistics	OB	4	
					Marketing		5	
					Management		5	
					Global Economics		4	
					Business Law		4	
					Business Communication in English		3	
				II	Business Communication in the Second Foreign		3	

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees



Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units		
					Language				
					Taxation			5	
					International Commerce Law			4	
					International Commerce			5	
					Technique of Foreign Trade Operations			5	
					Internship			3	
				I	International Insurance	OP	5		
					International Policy				
				II	Intelligent Information Systems for Ensuring Decision in International Economics				
					International Capital Markets				
					Academic Ethics and Integrity				
I	Foreign Language C	FA	2						
II	Financial Accounting		3						
Economics and International Affairs	BA	International Affairs	3 <sup>rd</sup> Year 2020-2021	I	International Commercial Negotiation	OB	5		
					International Transport		5		
					Economic-Financial Analysis		5		
					Economic Globalization		5		
					Business Correspondence in English		3		
					Business Correspondence in the Second Foreign Language		2		
				II	International Tourism		4		
					Compared Economic Policies		5		
					Risk Management in International Trade		5		
					Payment and Financing Technique in International Transactions		4		
					Contemporary Economic Doctrines		5		
					Methodology for preparing the graduation thesis		2		
				I	International Investment		OP	5	
					International Economic Organizations				
				II	Compared Economic Systems				5
					Commercial Policies				
Business Administration	BA	Business Administration in the Public Food Service	1 <sup>st</sup> Year 2018-2019	I	Economics I (Microeconomics)	OB	5		
					Applied Mathematics for Economics		5		
					Informatics		5		
					Accounting		6		
					Foreign Language A		3		
					Food Chemistry-Related Elements		4		
				I,II	Physical Training I, II		2+2		
				II	Economics II (Macroeconomics)		4		
					Finance		6		
					Statistics		6		
					European Economics		5		
					Taxation		3		
					Humanities and Social Sciences Discipline/Psychology of Food Choices		4		
I,II	Foreign Language B I, II	FA	2+2						
Business Administration	BA	Business Administration	2 <sup>nd</sup> Year	I	Marketing	OB	5		
					Management		5		

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units	
n		in the Public FoodService	2019-2020		Food Quality Control		4	
					Food Hygiene and Safety		4	
					Management of Public Food Services		3	
					Business Law		4	
				II	Enterprise Economics		5	
					European Business Environment		4	
					Commercial Techniques		5	
					Principles of Rational Nutrition		4	
					Client Relationships Management		5	
				I	Internship		3	
					General Technologies in the Public Food Service		OP	5
				II	Gastronomy			OP
					Logistics in the Public Food Service			
Consumer Protection								
I,II	Academic Ethics and Integrity	FA	2+2					
	Foreign Language B III, IV							
Business Administration	BA	Business Management in the Public FoodService	3 <sup>rd</sup> Year 2020-2021	I	Business Investment Strategies	OB	5	
					Hotel and Restaurant Technology		5	
					Economic-Financial Analysis		4	
					Food Products and Consumer Security		4	
					Oenology: Principles, Techniques, Particularities for Presenting Beverage		4	
					Commercial Communication and Negotiation		4	
				II	Management of Production Units –Public Food Services		5	
					Human Resources Management		5	
					Entrepreneurship		5	
					Serving Theory and Technique in the Public Food Service		5	
				I	Economic Projects		OP	3
					Methodology for preparing the graduation thesis			2
				II	Production and Marketing of Culinary Preparations		OP	4
Culinary Techniques and Pastry Products								
I	Territorial Tourism Planning	OP	5					
	Processing and Quality of Agricultural Products							
I	Foreign Language B V	FA	2					
Economics and International Affairs	MA	Management of International Affairs	1 <sup>st</sup> Year 2018-2019	I	International Company Strategies	OB	7	
					Development Strategies for Tertiary Industry		6	
					Organization and Development of Regional Areas		7	
					International Taxation		7	
				II	International Commercial System		8	
					Business Knowledge and Communication		7	
					Development-Based Technologies		8	
					Complex Transactions Technique		7	
I	Techniques for Financing International Affairs	7						
I	Academic Ethics and Integrity	3						
Economics and International Affairs	MA	Management of International Affairs	2 <sup>nd</sup> Year II 2019-	I	Business Risk Management	OB	8	
					Decision Models within a Competitive Context		8	
					International Competition and Competitiveness		7	
					Geopolitics		7	

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units
			2020	II	Scientific Research		14
					Internship		3
					Traineeship for preparing the dissertation paper		13
Business Management	MA	Management and Development of Tourism Business	1 <sup>st</sup> Year 2018-2019	I	Hotel Structures and Properties	OB	7
					International Taxation		7
					Development Strategies for Tertiary Sector		6
					Prospecting and Assessing Touristic Potential		7
					Academic Ethics and Integrity		3
			II	Entrepreneurship in the Hospitality Sector	7		
				E-Tourism	8		
				Business and Event Tourism	8		
Territorial Tourism Planning	7						
Business Management	MA	Management and Development of Tourism Business	2 <sup>nd</sup> Year 2019-2020	I	Tourism Communication Techniques	OB	7
					Tourism Investment Projects		7
					Management of Tourism Services Packages		8
					Business Ethics		8
			II	Scientific Research	14		
				Internship	3		
Traineeship for preparing the dissertation paper	13						
Accounting	MA	Accounting and Audit	1 <sup>st</sup> Year 2018-2019	I	Accounting in Line with the European Directives and the IFRS Reference	OB	7
					Commercial Law		6
					Accounting, Taxation and Fiscal Procedures		7
					Corporate Governance and Internal Audit		7
					Managerial Accounting		8
			II	Assessment and Diagnosis of Organizations	7		
				Compared Accounting Systems	7		
				Creative Accounting	8		
				I	Academic Ethics and Integrity		3
Accounting	MA	Accounting and Audit	2 <sup>nd</sup> Year 2019-2020	I	Audit of Public Procurement and European Financing Projects	OB	6
					Control and Accounting Expertise		7
					Financial-Accounting Audit in line with ISA		6
					Accounting Doctrine and Ethics		4
					Performance Audit in Public and Private Entities		7
			II	Scientific Research	14		
				Internship	3		
				Traineeship for preparing the dissertation paper	13		
Marketing	MA	Marketing and Business Communication	1 <sup>st</sup> Year 2018-2019	I	Corporate Social Responsibility Strategies	OB	7
					Internet Marketing		7
					Business Information and Communication Technology		7
					Tourism Marketing Strategies		6
			II	International Marketing Strategies	8		
				Integrated Marketing Communication	8		
				Advertising Creation and Production	7		
				I	Academic Ethics and Integrity		3
II	Time Management	7					

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units
Marketing	MA	Marketing and Business Communication	2 <sup>nd</sup> Year 2019-2020	I	Salesforce Management	OB	7
					Territorial Marketing		7
					Teamwork Management		8
					Political Marketing Strategies		8
				II	Scientific Research		14
					Internship		3
					Traineeship for preparing the dissertation paper		13
Finance	MA	Financial and Banking Management	1 <sup>st</sup> Year 2018-2019	I	Fiscal Methods and Techniques	OB	6
					Bank Crediting		8
					Credit and Placement Insurance		6
					Financial-Banking Portfolio Assessment		7
				II	Financial Management		8
					Project Assessment and Financing		7
					International Financing Management		8
					Economic-Financial Diagnosis		7
					Academic Ethics and Integrity		3
Finance	MA	Financial and Banking Management	2 <sup>nd</sup> Year 2019-2020	I	Monetary Policy Strategies	OB	7
					Statistical Analysis in the Financial-Banking Area		6
					Financial-Banking Audit and Risk Management		6
					International Taxation		7
				II	Banking Regulation and Supervision		4
					Scientific Research		14
					Internship		3
Economic Informatics	MA	Information Systems for Resource Management	1 <sup>st</sup> Year 2018-2019	I	Object Technologies for Designing Integrated Systems	OB	9
					E-Business Technologies and Applications		9
					Analysis of Algorithms		9
					Academic Ethics and Integrity		3
				II	Advanced Databases		9
					Advanced Information Technologies		9
					Information Projects Management		6
					Simulation of Economic Processes		6
Economic Informatics	MA	Information Systems for Resource Management	2 <sup>nd</sup> Year 2019-2020	I	Software Instruments for Statistical Data Processing	OB	8
					Development of Applications with ORACLE Databases		8
					Intelligent Information Systems		6
					Data Science		8
				II	Scientific Research		14
					Internship		3
					Traineeship for preparing the dissertation paper		13
Management	MA	Managerial Strategies and Policies	1 <sup>st</sup> Year 2018-2019	I	Services Global Strategies	OB	7
					Management of Complex Organizations		7
					Business Information and Communication Technology		7
					Academic Ethics and Integrity		3
					Managerial Communication		6

\*OB= Obligatory Discipline, \*OP= Optional Discipline,

\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees

Domain of study	Level (BA/MA)	Study programme	Year of study	Semester	Course title	Type	Credit units
				II	Business Intelligence		8
					Business Models		7
					Modern Approaches to Human Resources Management		8
					International Marketing Strategies		7
Management	MA	Managerial Strategies and Policies	2 <sup>nd</sup> Year 2019-2020	I	Conflict Management	OB	7
					Corporate Social Responsibility		7
					Performance Management		8
					Analysis of Transaction Costs		8
			II	Scientific Research	14		
				Internship	3		
				Traineeship for preparing the dissertation paper	13		
Economics	MA	Economics and Business Administration (in English)	1 <sup>st</sup> Year 2018-2019	I	Economics for Business	OB	8
					Informatics&E-Commerce		5
					Rhetoric and Arguments in the Organizational Environment: Strategies and Case Studies		7
					Business Investments and Risks		7
			II	Academic Ethics and Integrity	3		
				Financial Management	7		
				International Economics and Entrepreneurship Experience	7		
				Marketing Management	8		
				Competitive Intelligence	8		
Economics	MA	Economics and Business Administration (in English)	2 <sup>nd</sup> Year 2019-2020	I	Modern Approaches to Human Resources Management	OB	8
					Strategic Analysis		8
					Cross-Cultural Managerial Skills		7
					Organizational Leadership		7
			II	Scientific Research	14		
				Internship	3		
				Traineeship for preparing the dissertation paper	13		

\*OB= Obligatory Discipline, \*OP= Optional Discipline,  
\*FA= Facultative Discipline, \*BA= Bachelor's Degrees, \*MA= Master's Degrees